Content of the Examination

The Law and Business Examination is divided into seven major sections:

1. Business Organization and Licensing (13%)
   - Company organization
   - Licensing requirements
   - Advertising and subcontracting

2. Business Finances (15%)
   - Cash management
   - Budget and planning
   - Taxes
   - Financial reporting

3. Employment Requirements (20%)
   - Hiring employees
   - Supervising and training employees
   - Evaluation and record-keeping
   - Payroll

4. Insurance and Liens (12%)
   - Workers’ compensation insurance
   - Business insurance
   - Liens and other remedies

5. Contract Requirements and Execution (21%)
   - Bidding
   - Cost control
   - Project organization
   - Contracts
   - Payments

6. Public Works (5%)
   - Prevailing wage requirements
   - Bonding requirements
   - Insurance requirements

7. Safety (14%)
   - Training and reporting requirements
   - General safety
   - Hazardous/unknown materials

"Percentages are approximate"

Test Site Policy

This is a closed-book examination. No reference materials may be used during the examination.

Test Strategy

This is a multiple-choice examination with four choices per question. Examination questions are written to provide only one BEST answer. Some questions require mathematical computation. A calculator will be provided.

There is no penalty for guessing. If you are unsure about a particular question, it is better to try to answer the question than to leave the question blank.

Plenty of time is provided to answer all examination questions, so be sure to read each question and its four choices completely and carefully before selecting the BEST possible answer to the question.
Sample Questions

Below are three typical examination questions. The correct answer is marked with an asterisk (*).

1. What determines how often an employer's payroll deposits are made to the IRS?
   a. The amount of payroll liability*
   b. The number of employees on the payroll
   c. How long the company has been in business
   d. The ratio of salaried employees to hourly employees

2. Within how many days must an “agreement to arbitrate” be returned by the participants after being mailed by CSLB’s Registrar?
   a. Within 7 calendar days
   b. Within 10 calendar days
   c. Within 14 calendar days
   d. Within 30 calendar days*

3. If a construction company buys a new car for general use by the sales staff, to which of the following accounts would the depreciation of the car be charged?
   a. Project management expenses
   b. General and administrative costs*
   c. Direct job costs
   d. Company profits

*All questions are written and reviewed by licensed contractors who are actively working in the trade*

Resources

Publisher information for reference books and code is provided below. Other sources for reference books may be found online. California code books can be viewed online: www.dgs.ca.gov/bsc

California Contractors License Law & Reference Book. Matthew Bender & Company, Inc.
PHONE: (800) 223-1940
INTERNET: store.lexisnexis.com
VIEW ONLINE: www.cslb.ca.gov/About_Us/Library/Guides_and_Publications

PHONE: (888) 745-3886
INTERNET: forms.edd.ca.gov/forms

California Financial Code (regarding the PACE program). California Department of Financial Protection and Innovation.
INTERNET: leginfo.legislature.ca.gov/faces/codes.xhtml

California Labor Code. California Department of Industrial Relations.
INTERNET: leginfo.legislature.ca.gov/faces/codes.xhtml

Get Licensed to Build. Contractors State License Board.
VIEW ONLINE: cslb.ca.gov/Resources/GuidesAndPublications/GetLicensedToBuild.pdf

Publication 15, (Circular E), Employer’s Tax Guide. Internal Revenue Service.
PHONE: (800) 829-1040
INTERNET: www.irs.gov/publications/p15

Public Works Manual. California Department of Industrial Relations.
PHONE: (844) 522-6734
INTERNET: www.dir.ca.gov/dlse/pwmanualcombined.pdf

PHONE: (877) 626-2666
INTERNET: www.mancomm.com
VIEW ONLINE: www.dir.ca.gov/dosh/LawsAndRegulations.htm

*Publisher information is current as of 03/23*