

CALIFORNIA • LICENSED • CONTRACTOR

GAIL W. JESSWEIN, REGISTRAR

SPRING 1995

PETE WILSON, GOVERNOR

Granite Rock Receives Governor's Quality Award

There are many important dates in life — both personal and professional — that occur on a regular basis. Birthdays, holidays, anniversaries, graduations, and income tax time are all examples of personal and business dates to remember and acknowledge. As the father of eight children, I probably have had to be more organized than most to keep track of occasions! And as a former electrical contractor for more than 25 years, I made sure that all business obligations were met on time, and ahead of time if possible.

As contractors, you also have many important and critical

Last February, the Granite Rock Company, which started business on Valentine's Day in 1900, received a valentine from Governor Pete Wilson — the Governor's Golden State Quality Award for 1994.

Granite Rock is the first contractor to receive this prestigious award, which recognizes overall quality excellence in four areas: management, marketplace, workplace, and community.

Since Granite Rock's community is Watsonville, it took a concerted effort to reach Co-President Bruce W. Woolpert on the phone. The company has been busy with flood relief efforts and had just spent four days, 24 hours a day, working to supply flood levee material to protect the Highway 1 bridge.

Workers Comp Costs Can Be Cut

There are currently more than 400 insurance companies in California certified to issue workers' compensation insurance.

As of the beginning of this year, the workers' comp package developed by Governor Wilson and enacted in 1993 allows these companies to establish their own minimum rates for workers' comp policies. (In 1993 and 1994 the state Department of Insurance decreased the mandatory minimum rate almost 32 percent — from \$4.93 to 3.36 per \$100 of payroll — before eliminating the mandatory minimum rate entirely at the end of 1994.)

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Not that this is the first time Granite Rock Company has been there when disaster struck. Even though the 1906 earthquake flattened the quarry's new steam-powered crushing plant, company co-founder A.R. Wilson took a wagon, bought up all the bread in Watsonville, and hauled it to San Francisco to help feed the stricken city.

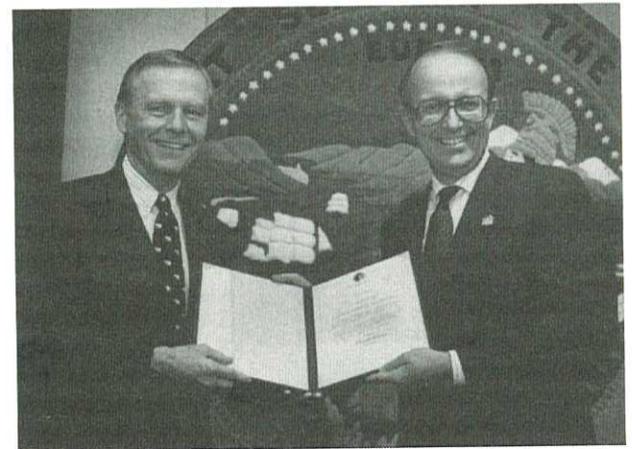
Wilson's grandson, Mr. Woolpert, said, "We are very proud of the high-quality materials and unmatched service we provide, and are extremely honored to receive the Governor's Award."

It's not the first time high accolades have come their way. In 1992, the company won the Malcolm Baldrige Quality Award, one of the nation's highest business awards.

CSLB Responds to Floods with Forums, Emergency Services

The Contractors State License Board responded to the widespread flooding in January and again in March by participating in public forums -- hosted by the Department of Consumer Affairs at the request of Governor Pete Wilson -- to make flood victims more aware of how to go about rebuilding their damaged properties.

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Granite Rock operates the largest crushed rock quarry west of the Mississippi River in the manufacture of high-quality building materials for road and highway construction and maintenance, and for residential and commercial building construction. It is also a general engineering contractor through its Pavex Construction Company division. Granite Rock utilizes an exceptional plant design and process computerization to maintain high standards and productivity.

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Registrar's Report



work release dates to remember that need action. Most will require filing documents in a timely manner. This may include insurance, taxes and other business obligations. However, one of the most important dates you need to remember is the renewal date of your contractor's license.

Approximately 7,800 contractors' licenses were due for renewal this month, out of the more than 278,000 active and inactive contractors. Active licenses must be renewed every other year, and inactive licenses must be renewed every four years. You should know when your license expires and take the necessary precautions to ensure the renewal is in your possession before the expiration date.

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Contractor Education and Home Improvement Task Forces Hold Hearings

Education: The Contractor Education Task Force held its first public hearing in March to get input on the possible establishment of education requirements for contractors.

"We were very pleased with the turn-out for the first public hearing, but we still want more input on this important issue," said Robert Alvarado, Board member and chair of the Contractor Education Task Force. Vice-chair is Board member Sharon Kowitz.

Many licensed practitioners in other professions are required to complete educational classes and training related to their fields prior to becoming licensed and as a condition of renewing their license.

The many comments received so far seem to be generally in favor of some form of continuing education requirement.

Another public hearing is scheduled for April 19 in Sacramento, and written comments will be accepted through May 1 (please see information located in the box).

Besides Board members Alvarado and Kowitz, task force members include Board members Robert Laurie (Board chair and ex-officio member) and David Lucchetti (Board vice-chair and ex-officio member). Also serving are Bruce Cook, Institute of Heating and Air Conditioning Industries; Bob Harder, North Coast Builders Exchange; John Sawyer, Associated General Contractors; Elaine Rose, California Plumbing and Mechanical Contractors Association; Cyndi Marshall, California Sheet Metal Air Conditioning Contractors Association; and Phil Vermeulen, California Legislative Council, Plumbing, Heating, Piping Industry.

Home Improvement: The first two public hearings held by the Board-appointed Classification and Regulation Task Force were well attended, with a variety of contractor groups providing testimony. The task force is charged with examining whether a separate classification for contractors working in the field of home improvement is needed.

"We invite consumers as well as contractors to make their voices heard," encouraged Nina Tate, Board member and Chair of the task force. Board member John Chalker serves as vice-chair.

This task force came about because more than 70 percent of the complaints the Board receives from the public about contractors arise from residential construction projects. The potential impact on General Building (B) contract

regulations will also be assessed.

The third and last public hearing is scheduled for April 19 in Sacramento, and written comments will be accepted through May 1 (please see information located in the box).

Besides Board members Tate and Chalker, task force members include Board members Douglas Barnhart, Robert Laurie (Board chair and ex-officio member), and David Lucchetti (Board vice-chair and ex-officio member). Also serving are Bob Harder, North Coast Builders Exchange; Karmi Speece, Plumbing, Heating, Cooling Contractors; Johnny Zamrzla, Western Pacific Roofing; Sam Abdulaziz, Attorney; Bud Rodgers, Associated General Contractors; and Richard Cohen, California Landscape Contractors Association.

To Provide Oral or Written Testimony...

If you are interested in providing testimony at the Contractor Education and/or Classification and Regulation Task Force hearings, please call (916) 255-3985 or write to the following address: Contractor Task Force, Contractors State License Board, Post Office Box 26000, Sacramento, CA 95826.

Written comments will be accepted through May 1 at the same address. "I want to emphasize that these public hearings are by no means your last opportunity to provide input," said Registrar Gail Jesswein. "After the public hearings, the task forces will each make recommendations to the full Board, and the full Board will make the policy decision. If the Board decides to go forward with any of the task force issues, additional public hearings will be held."

Consumer Affairs Director Appointed by Governor

Governor Pete Wilson has named Marjorie M. Berte the new director of the Department of Consumer Affairs.



The appointment was announced in January.

"I am honored to join this first-rate team to work towards making the climate in California even better for consumers and licensees," said Ms. Berte.

The new director comes to Consumer Affairs from the state Office of Insurance Advisor, where she was director from 1991 until her new appointment. From 1978 to 1988 she was executive vice-president of the Professional Insurance Agents of California, a nonprofit trade association, and from 1989 to 1991 she was a self-employed media relations consultant specializing in strategic planning and policy development.

She graduated from Stanford University in 1974 with a degree in English.

Strader Appointed to Contractors Board

Governor Pete Wilson has named an Irvine attorney to the Contractors State License Board.



"Timothy Strader's extensive experience in various aspects of real estate and as general counsel for one of the nation's largest contracting firms makes him well qualified to serve on the Contractors State License Board," said Wilson.

Timothy L. Strader's more than 23 years of real estate management experience includes developing and selling commercial properties on a national and international basis, portfolio management of real estate assets and acting as general counsel to

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California Licensed Contractor



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Spring 1995

State of California

Pete Wilson
Governor

Marjorie M. Berte
Director, Department of
Consumer Affairs

Gail W. Jesswein
Registrar of Contractors

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Contractors State License Board

Robert A. Laurie	Public Member, Chairman
David Lucchetti	Specialty Contractor, Vice Chairman
Robert H. Alvarado	Public Member, Labor
Douglas E. Barnhart	A-Contractor
John Chalker	Public Member
Marilyn J. Dailey	Public Member
James L. Frayne	Public Member
Sharon J. Kowitz	Specialty Contractor
Mrs. Phil Moore	Public Member
Paul C. Petersen	B-Contractor
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Champion Roofs Pays Fine

The Contractors State License Board settled a civil suit against Champion Roofs, Inc., a licensed roofing contractor in Southern California, earlier this year. Among other things, the settlement included fines of more than \$45,000.

"All corrupt contractors are put on notice that the Contractors State License Board will aggressively prosecute those who defraud California consumers," said CSLB Registrar Gail Jesswein. "This lawsuit is just part of CSLB's continued enforcement effort to protect Californians and to provide a level playing field for honest contractors."

Champion Roofs, Inc., and its president, Mark Le Dell Freiborg, were charged with untrue or misleading representations and

This lawsuit is ... to protect Californians and to provide a level playing field for honest contractors."

CSLB Registrar Gail Jesswein

unfair business practices. The suit alleged that Champion Roofs schemed to defraud consumers by acting as two companies when there was only one.

"They were their own competition," noted Supervising Deputy Dennis Bishop, Special Investigations Unit.

CSLB initially became suspicious when an unusually high number of complaints was lodged against Champion Roofs in a very short period. The investigation revealed that although there were two company names, there was only one company — and only one contractor's license.

As part of the settlement, Champion Roofs agreed not to do business under the name of Seifart Roofing Company and to respond to consumer complaints in a timely manner. In addition, Champion Roofs paid more than \$45,000 in fines and legal and investigative costs.

"To paraphrase a familiar line, if you do the crime, you'll pay the fine," said Registrar Jesswein. The settlement was expertly negotiated by the Consumer Protection Division of the Los Angeles County District Attorney's Office.



On location, from right to left: Don Bailey from Pulsar, the company producing the spots; CSLB Chief Deputy Registrar Karen McGagin; and CSLB Registrar Gail Jesswein.

Public Awareness Campaign Starts This Month

The Contractors State License Board launched a statewide public awareness campaign this April.

"An important piece of our enforcement effort is consumer education," said CSLB Registrar Gail Jesswein. "We're urging the public to just say no to unlicensed contractors."

A series of short, to-the-point public awareness spots will be broadcast on television and radio in the major media markets of Los Angeles, San Diego, San

Francisco, Sacramento and Fresno. The announcements will appear on various network and cable stations through June. They will highlight why it's important to hire a licensed contractor, and why it's a bad idea to hire an unlicensed contractor.

The theme is "Get Smart. Get a Licensed Contractor."

"We chose this theme to emphasize to consumers the importance of educating yourself before you hire a contractor so

the experience is mutually satisfactory," noted Registrar Jesswein.

One television spot and one radio spot address the topic of rebuilding after natural disasters. Unfortunately, this is a topic that many Californians need to know more about.

"It's particularly important to get our message out after disasters occur," explained Registrar Jesswein. "For some unfortunate Californians, hiring an unlicensed contractor is another disaster. Just as the spring rain causes worms to rise to the surface, floods bring out dishonest individuals posing as contractors ready to wriggle their way into a victim's confidence."

A total of six television spots and three radio spots will be aired. Two of the television spots are in Spanish, as well as one of the radio announcements.

Special thanks go to Lumberjack Store on Florin Road East in Sacramento, and to Francis Furtado of Elliott Homes in Folsom for providing complimentary filming locations for the television spots.

Board Merges onto Information Highway via Internet

Starting March 15, contractors and consumers may obtain forms and information from the Contractors State License Board simply through the use of their home or business personal computers.

In February, the Governor's Council on Information Technology recommended that the Board place a variety of CSLB forms and textual information online via Internet as part of a pilot project to assess the Internet as an information conduit for the Board's contractor and consumer clientele.

"Four million business and home personal computers in California are now part of the Internet," said Keith Blair, manager of the Board's Information Systems Section. "We're doing the pilot because we believe a substantial portion of these Internet users will want to take advantage of the opportunity to get information from us on virtually an immediate basis — and without having to call one

of our public service phone numbers, or even leave their homes or businesses.

Internet users who access the CSLB's "home page" will be able to view and print licensing and exam information, procedures on how to file complaints, information on ordering forms and applications, office locations, publication and pamphlet information, and laws and pending legislation. Licensing and applicant status information is expected to be online and available before the end of the year.

Anticipated benefits of having the Board on the Internet include a reduction in the number of calls to the CSLB Automated Phone Response System and other information telephone numbers, a redirection of many of the license and application status requests (once that capability is available) and virtually immediate service to information seekers.



To gain access to the Internet, a user needs a late model computer with Windows; a modem; "browser" software such as Mosaic or Netscape; and participation via an Internet access provider. Mr. Blair notes that many providers include browser software as part of the service.

Cost for the user of participating through an Internet access provider includes a startup fee of around \$25 and an average monthly fee of about \$20. Some providers also charge an hourly usage fee.

We're very excited about being one of the first state agencies to get on board the Information Highway," said Mr. Blair.

Board Seeks Assistance in Defining Structural Defect

What's in a definition? If the term being defined is "structural defect," the answer could be very important for the construction industry.

Legislation signed by Governor Wilson last year (Assembly Bill 3302 by Assembly Member Jackie Speier) directs the Contractors State License Board to "adopt regulations to define the term 'structural defect'...by Dec. 31, 1995."

The bill establishes the need for a definition because it extends the statutes of limitations for patent and latent defects in building construction from three years for each to four and ten years respectively. There is currently no definition of structural defect in state law or regulations.

struc.tur.al defect

n. 1: to be defined

"This definition will have important ramifications for contractors," said Karen McGagin, chief deputy CSLB registrar, "because their work will be scrutinized by attorneys and judges according to what we establish as the elements of a structural defect. We want to be sure to get it right."

The Board has created a technical advisory committee to work on a definition for submission and consideration at the October Board meeting. The committee will consist of Board chair Bob Laurie, Board member Douglas Barnhart and technical advisors.

The committee will welcome any input or suggestions that might assist in drafting the definition. Direct any comments or suggestions to:

Structural Defect Advisory Committee, Contractors State License Board, P.O. Box 26000, Sacramento, CA 95826.



Disciplinary Actions from January 1, 1995 to February 28, 1995

Note: Disciplinary actions do not include licenses suspended for failure to maintain required bonds. The following explanation may be helpful to identify causes of disciplinary action indicated by sections referenced in the table of Disciplinary Actions.

Business and Professions Codes

490	Relationship of conviction of a crime to licensed activity	7101.1	Violation of Section 206.5 of the Labor Code
7018.5	Failure to provide notice to owner regarding lien provisions	7111	Failure to keep records and to make them available to a representative of the Registrar
7026.7	Advertising as a contractor without a license	7111.1	Refusal to or failure to cooperate with deputy in investigation
7028	Acting in the capacity of a contractor without license	7112	Misrepresentation of a material fact on an application
7029	Contracting as a joint venture without the required license	7113	Failure to complete a project for the price stated in the contract
7029.5	Failing, as a plumbing, electrical sign or well drilling	7113.5	Avoiding or settling for less than lawful obligations as a contractor through the various bankruptcy proceedings
7029.6, 7029.7		7114	Aiding and abetting an unlicensed person
7030	Failing to include in a contract the notice that contractors are licensed by the Contractors State License Board	7115	Failure to comply with the Contractors' Law
7030.5	Failing to fulfill the requirement that the contractor's license number be placed on all contracts, subcontracts, calls for bid, and other forms of advertising	7116	Committing a willful or fraudulent act as a contractor
7071.11	Judgment or admitted claim against bond	7117	Acting as a contractor out of namestyle
7083	Failing to report a change of address, namestyle, or personnel within 90 days	7117.5	Contracting with inactive license
7085.6	Failure to comply with an arbitration award	7118	Contracting with unlicensed person
7090.1	Failure to comply with civil penalty or "order to correct" in Registrar's citation	7119	Failure to prosecute a job with diligence
7097	Suspension of additional licenses	7120	Failure to pay for materials or services
7098	Revocation of additional licenses	7121	Prohibition against associating with suspended or revoked license
7099.6	Non-compliance with a final citation	7122	Participation of license in violating Contractors Law
7107	Abandonment of a project without legal excuse	7122.5	Responsibility of Qualifying Person for acts committed by his/her principal
7108	Diverted funds or property received for a specific job to other purposes	7123	Conviction of a Felony in connection with construction activities
7109	Willfully disregarded plans and specifications, or has failed to complete the job in a good and workmanlike manner	7124	A plea of nolo contendere is considered a conviction
7109.5	Violation of Safety Laws resulting in death or serious injury	7154	Employment of unregistered home improvement salesman
7110	Willful disregard and violation of building laws	7155	Participation in violation by a home improvement salesman
		7157	Model Home kickback prohibition
		7159	Failure to comply with contract requirements
		7161(b)	False advertising

Licenses Revoked

NAME AND ADDRESS	CITY & STATE	LIC #	DATE	SECTIONS VIOLATED
ABELARDO VEGA JR	FONTANA	455378	12-23-94	7090.1
ACTION MANAGEMENT ASSOCIATES DEVELOPMENT & CONSTRUCTION	CULVER CITY	664549	10-13-94	7121
ADAME LINO	CHINO	603903	1-3-95	7090.1
AGRANDEUR CONSTRUCTION CO	SACRAMENTO	517620	1-26-95	7090.1
AIELLO ROBERT A	RAMONA	630261	1-12-95	7090.1
ALL PHASE ELECTRIC	WATSONVILLE	67400	11-12-94	7122.5
ALLIED ELECTRICAL CONTRACTORS INC	RIVERSIDE	622020	1-23-95	7090.1
AMERICAN EXTERIORS	LOS ANGELES	381497	11-30-94	7090.1
AMERICAN EXTERIORS	LOS ANGELES	381497	1-29-95	7090.1
APEC ROOFING & SIDING INC	EL CAJON	408071	1-27-95	7090.1
ARIAS JOEL	AZUSA	505740	2-6-95	7090.1
ARTISTIC STAIRS AND HANDRAILS INC	LOS ANGELES	511620	1-3-95	7090.1

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Revocations (cont. from page 4)

BADGER WEST CONSTRUCTION	SACRAMENTO	607562	9-28-94	7107, 7113, 7116
BLUE OCEAN CONSTRUCTION INC	PALM SPRINGS	520287	1-12-95	7090.1
BOLTON PAINTING COMPANY	LONG BEACH	525643	1-3-95	7090.1
BRASWELL DON K	ROWLAND HTS	462784	1-29-95	7090.1
BRISSON CONSTRUCTION	SACRAMENTO	472823	1-3-95	7090.1
TOTAL CONSTRUCTION	ROSEVILLE	546320	11-12-95	7109, 7110, 7110, 1689.7, 7115, 7159, 7117A, 7117.6, 7121
CHRISTY MECHANICAL	N. HIGHLANDS	572326	1-23-95	7090.1
COLLIER AND SONS CONSTRUCTION	INGLEWOOD	555962	1-6-95	7107, 7109, 7113, 7115, 7083, 7097, 7098, 7121, 7121.5
COOK ROGER	ENCINO	556308	12-23-94	7090.1
COONEY STEPHEN H	SUNNYVALE	600946	1-12-95	7090.1
CRISP RONALD ALFRED	RANCHO MIRAGE	511193	04-10-94	7109, 7121
DABNER R L CONSTRUCTION	WALNUT CREEK	483341	1-23-95	7090.1
DANIEL NEIL WADE CONST	APPLE VALLEY	360524	1-7-95	7107, 7109, 7113, 7116, 7120, 7097, 7098, 7121.5
DAVID & SALAZAR CONSTRUCTION CO	LOS ANGELES	599467	11-30-94	7090.1
DEPENDABLE CONTRACTING	AUBURN	639571	11-30-94	7107, 7109, 7113, 7115 (7159, 7018.5, 7083, 7071.13), 7097, 7098, 7121, 7121.5
DESI AIR CONDITIONING	CANOGA PARK	445471	12-19-94	7090.1
DISPLAY AMERICRAFT INC	GARDENA	538388	1-30-95	7090.1
DIVERSIFIED PACIFIC CONSTRUCTION COMPANY INC	IRVINE	427949	1-30-95	7090.1
DODD CONSTRUCTION	SANTA CLARITA	481887	1-17-95	7090.1
DROMEY SHEA CONSULTANT	SUNNYVALE	613107	1-23-95	7090.1
EISNER RICHARD	LOS ANGELES	576327	1-29-95	7090.1
ELDRIDGE CONSTRUCTION	CITRUS HEIGHTS	509727	1-26-95	7090.1
ELLIOTT'S GLEN CONCRETE	BURSON	553585	1-23-95	7090.1
FIVE STAR ROOFS	PALMDALE	529760	2-5-95	7090.1
GARRETT & LAWRENCE CONTRACTING CO	HAWTHORNE	615868	1-29-95	7090.1
GILBITERRA JOSPEH A	MURRIETA	599366	1-30-95	7090.1
GOODELL CONSTRUCTION	FREMONT	397501	12-13-94	7090.1
GREEN VALLEY TILE COMPANY INC	RANCHO CORDOVA	383805	1-23-95	7090.1
H G REED CONST CO DBA REED H G CONST CO	MORENO VALLEY	318476	12-29-94	7090.1
HOLMES BUILDERS	RIVERSIDE	396936	1-3-95	7090.1
HUGHES D E CONSTRUCTION	W. SACRAMENTO	617400	1-23-95	7090.1
HUNTOON JOHN PATRICK	EL SEGUNDO	596171	11-29-94	7090.1
I E C S INC	GLENDALE	532506	12-23-94	7090.1
INTEGRITY CONSTRUCTION	POLLOCK PINES	313046	1-23-95	7090.1
J B FREEMAN CONSTRUCTION COMPANY	DEL MAR	538810	7-5-94	7085.6
J E B CONSTRUCTION	FONTANA	606813	1-3-95	7090.1
JJ CONSTRUCTION CO	STOCKTON	562311	1-7-95	7109, 7110, 7113, 7115, 7159, 7121
JAMES H MC CORMICK	TORRANCE	596226	2-21-95	7085.6
JEFF FARRINGTON CONSTRUCTION	ANTIOCH	578406	11-30-94	7107, 7113, 7114, 7115 (7159, 7018.5), 7116, 7117, 7117.6, 7097, 7098, 7121.5
JOHN J DALY CONSTRUCTION INC	MTN VIEW	235439	11-12-94	7121,
JONES P L CONSTRUCTION	FAIRFIELD	615670	1-23-95	7090.1
KAVANAUGH DEVELOPMENT CO INC	MANHATTAN BEACH	532690	1-27-95	7090.1
KEINER DOUGLAS LOWELL	GRASS VALLEY	302698	11-12-94	7109, 7113, 7102
KENNETH EDWARD FROEBIG	PALOS VERDES ESTATES	613548	1-8-95	7107, 7110, 1689.7, 7113, 7115, 7030, 7159, 7097, 7098, 7121.5
KHIEU CONSTRUCTION COMPANY	LONG BEACH	630628	1-3-95	7090.1
KLEMASKE BROTHERS CONCRETE INC	SAN DIEGO	510359	1-27-95	7090.1

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Flood Response (cont. from page 1)

Regional deputies also dispatched staff from district offices to go door to door in Rio Linda, Guerneville, Healdsburg, Sacramento and other localities especially hard hit by the rains to offer help and information.

Well-publicized stings were also conducted by CSLB Unlicensed Activity Units in Rio Linda, Monte Rio and the Carmel Valley near Monterey, resulting in 17 arrests for unlicensed contracting and widespread dissemination of warnings to victims to be on the lookout for unlicensed contractors. A March 22 sting in Salinas netted 13 unlicensed contractors. And a March 29 sting in Napa nabbed nine more unlicensed contractors.

Contractors State License Board Registrar Gail Jesswein and Chief Deputy Registrar Karen McGagin joined State and Consumer Services Secretary Joanne Corday Kozberg, DCA Chief Deputy Director Dr. C. Lance Barnett and spokespersons from other DCA boards, as well as federal, local and county agencies, in conducting January forums for flood victims in Roseville, Sacramento, Napa and Guerneville. The March forums were staged in Castroville and Pajaro.

One highlight of the Board's flood response took place in the Roseville-Rio Linda area near Sacramento. CSLB deputies from the Roseville and Sacramento district offices joined forces with local building officials and experts in a house-to-house canvas of the hardest-hit areas in order to help victims assess the damage and begin to plan a rebuilding course of action.

The canvas was publicized by coverage from three Sacramento television stations and a business reporter from *The Sacramento Bee*.

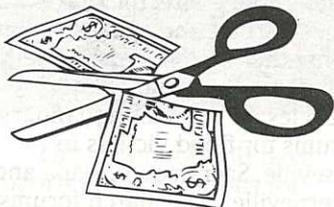


Workers Comp (cont. from page 1)

“Governor Wilson’s bill establishing an unregulated market rate for workers’ compensation insurance gives contractors a chance to shop around to cut down on their workers’ comp insurance premiums,” said CSLB Registrar Gail Jesswein.

Another way of reducing these costs might be available through trade associations or collective bargaining agencies. Trade association members can save on insurance costs by creating so-called safety groups to promote and encourage safety in the workplace. Many insurance companies respond positively to such safety efforts in the form of reduced rates. Trade associations and collective bargaining agencies are also able to obtain lower rates for their members by bargaining with providers.

Finally, contractors might also be able to save on workers’ comp by joining together and self-



insuring. Under self-insuring, a group of employers in the same industry can cover their own workers’ compensation liabilities by posting security deposits equal to their total workers’ comp claims for the previous three years.

The group must also fund estimated benefit payments and claims adjustment expenses in advance and submit audited annual financial statements and periodic additional audits to the Department of Industrial Relations’ Bureau of Self-Insurance Plans (SIP). The advantage of this approach is that it eliminates the cost of the insurance company’s overhead and profit margin, which could conceivably produce considerable savings for certain contractors.

For more information on self-insuring, call the SIP at (916) 483-3392.



Revocations (cont. from page 5)

KOSTOFF-ENGINEERING INC DBA ENVIRONMENTAL DESIGN CENTER	ORANGE	475228	1-12-95	7090.1
KRUSEMARK CONSTRUCTION INC	CHICO	490689	1-23-95	7090.1
LANDSCAPE PROFESSIONALS THE	POMONA	491430	1-29-95	7090.1
LE DESMA & SONS CONSTRUCTION CO	CANOGA PARK	563707	12-19-94	7090.1
LEGAULT INCORPORATED	LAGUNA BEACH	434812	1-27-95	7090.1
LYNCH ROOFING COMPANY	TORRANCE	476060	1-3-95	7090.1
M & S KING INC DBA MID-WEST BUILDERS	TEMECULA	63378	1-6-95	7098
MARCHETTI BOB	ALAMO	369701	12-14-94	7090.1
MC ARTNEY CONSTRUCTION	SAN CLEMENTE	529549	1-3-95	7090.1
MC BAIN RICHARD L	LOS ANGELES	321749	1-3-95	7090.1
MENDOZA KENNETH J	WHITTIER	486170	12-19-94	7090.1
MENEFEE LEE CONSTRUCTION	YUCAIPA	327638	12-8-94	7109, 7113, 7119, 7121
MODERN IRON WORKS	LOS ANGELES	514852	1-19-95	7090.1
MODERN POOLS	ENCINITAS	406897	1-12-95	7090.1
MOFFATT CONSTRUCTION CO	SPRING VALLEY	445565	1-3-95	7090.1
MOORE & MOORE ENTERPRISES INC	POWAY	618951	1-27-95	7090.1
MORRISON RICK CONSTRUCTION CO	WHITTIER	549852	1-30-95	7090.1
MURPHY ERIK	THOUSAND OAKS	647411	11-7-94	7090.1
NEO-MYA CONSTRUCTION INC	THOUSAND OAKS	575510	2-6-95	7090.1
NORCO DEVELOPMENT INC	ESCONDIDO	590053	1-12-95	7090.1
OMNI CONSTRUCTION CORPORATION	PALM DESERT	570395	12-1-94	7090.1
OUTDOOR ENVIRONMENTS	ESCONDIDO	584192	1-27-95	7090.1
P C R ROOFING ENTERPRISES	SACRAMENTO	602480	9-25-94	7107, 7109, 7113, 7115 (7159), 7116, 7120,
P M C	SACRAMENTO	668605	11-12-95	7112
P M N CONSTRUCTION CO	COSTA MESA	585893	12-1-94	7090.1
PALMER ROBERT K	SANTA PAULA	583234	11-30-94	7090.1
PETER S RODGERS PROPERTY IMPROVEMENT	NEWPORT BEACH	337169	11-12-95	7107, 7109, 7110, 7113, 7115, 7159, 7154
POLENSEK JOHN I DBA TEMPO INDUSTRIES	LOS ANGELES	274596	1-29-95	7090.1
POWERS CUSTOM ROOFING	SACRAMENTO	309421	9-25-94	7098
PRESTIGE PLUMBING CO	ORANGE	576254	12-1-94	7090.1
PROCESSING SYSTEMS INTERNATIONAL	CORNING	456054	10-1-94	7107, 7109, 7113, 7115 (7159), 7119, 7097, 7098, 7121.5
R & B PRECISION DRYWALL	ROCKLIN	596158	1-26-95	7090.1
R W TAYLOR CONSTRUCTION CO	SOQUEL	612826	11-12-94	7107, 7109A, 7109B, 7113, 7115 (7159), 7110, 7097, 7098, 7121, 7121.5
R W TAYLOR CONSTRUCTION CO.	WATSONVILLE	673163	11-12-94	7122.5
REM CONSTRUCTION	LOS GATOS	268689	11-12-94	7109, 7116, 7121, 7121.5
RICHARDS DEVELOPMENT	SAN MARCOS	366737	2-21-95	7085.6
RIDDELL ROBERT W	CUDAHY	337720	1-3-95	7090.1
ROMAYOR JESUS	SALINAS	639234	1-5-95	7090.1
RONALD DALE SCHWARTZ	QUINCY	320032	2-23-95	7109, 7113, 7117
RUIZ BROTHERS ROOFING COMPANY	SAN DIEGO	362312	1-3-95	7090.1
RUSSELL TOURVILLE CONSTRUCTION	RANCHO CUCAMONGA	453036	1-3-95	7090.1
SHELL BUILDING CONTRACTOR INC	LOS GATOS	623996	11-12-94	7098,
SILVERWOOD DEVELOPMENT INCORPORATED	SOLANA BEACH	485875	1-3-95	7090.1
SIMONELLI PASQUALE	SANTA MONICA	644544	1-29-95	7090.1

[continued on page 7]

Strader (cont. from page 2)

the Koll Company, one of the nation's largest contracting firms. He is currently an attorney with The Busch Firm.

Mr. Strader also has served extensively on various governmental and charitable boards, and is presently vice-chair of the Orange County Performing Arts Center.

He is a graduate of the Harvard Business School (Senior Management Program) and holds a J.D. degree from UCLA Law School.

"I am honored to be selected by Governor Wilson to assist in administering contractor law in California," said Mr. Strader.

Mr. Strader fills the public Board position previously occupied by Benny Yee.

Mr. Strader's appointment is through June 1998.

Granite (cont. from page 1)

"More importantly, we have high-quality people, and develop their strengths through the company's Individual Professional Development Plan," noted Mr. Woolpert. Each of Granite Rock's 375 employees receives an average of 40 hours of annual training, compared with the national contractor average of six hours. Training areas include product knowledge, materials science, welding and customer service skills.

"We have a 'Yes, We Will' motto that is exemplified by everyone in the company — not just the managers," explained Mr. Woolpert. This commitment to quality is evidenced by their expanded "short-pay" guarantee. "If the customer isn't satisfied with our service or quality, then we don't want to be paid," he said. Since the company recently celebrated its 95th birthday, it seems safe to say this doesn't happen often.

While discussing Granite Rock's rich historical background, Mr. Woolpert mentioned that John Steinbeck once labored for the company as a raker. "I've always wondered if he learned about the uniqueness of people by working in construction."

Mr. Woolpert found the Governor's Golden State Quality Awards application procedure a useful learning experience. The award application contains more than 100 questions covering a variety of areas. A panel conducts an on-site inspection and submits a score for each entry to the final judges.

"You get feedback on areas of strengths as well as on areas that need improvement," he said. "It's better than having a consulting firm, because the panel has nothing to sell."

Are you, or do you know, a California Licensed Contractor we should profile? Drop a line explaining why to the Editor, California Licensed Contractor, Contractors State License Board, Post Office Box 26000, Sacramento, CA 95826.



Regulations Task Force Makes Recommendations

The Regulations Task Force recommended slashing six Board regulations and amending another one. The Executive Committee accepted the recommendations at its March meeting and directed staff to begin the rulemaking process.

"Although the Task Force's charge is complete, I urge everyone to consider these recommendations as only the first round in the Board's challenge to fight red tape," said Mrs. Phil Moore, Board member and chair of the task force. Board vice-chair David Lucchetti was also vice-chair of the Regulations Task Force.

The task force recommended cutting the following Board rules as being duplicative: 818—Insufficient or Incomplete Applications; 820—Posting of Names of Applicants; 821—Joint Venture License Defined; 822—Licensing Requirements for Joint Venture License; 852—Renewal of Licenses; and 862—Notice to Owner. They also recommended that Rule 884—Recommended Assessments of Civic Penalties—be changed to reflect the increase of the civil penalty from \$2,000 to \$15,000 to correspond with statute.

The Task Force was charged with reviewing for consistency, redundancy and clarity all state rules and regulations in Title 16 of the California Code of Regulations governing licensed contractors. Public hearings were held in Los Angeles and Sacramento during February.

Serving on the task force with Board members Moore and Lucchetti were Los Angeles attorney Sam Abdulaziz; Chuck Center, State Council of Laborers; and Ron Barrow, National Electrical Contractors Association.

Revocations (cont. from page 6)

SKIPPER DENNIS P DBA ADROIT ENTERPRISES	MIDWAY CITY	618620	12-1-94	7090.1
SNYDER & DICKENSON COMPANY	VAN NUYS	297891	1-29-95	7090.1
SOTELO TILE	RICHMOND	591513	1-26-95	7090.1
T W C DEVELOPMENT AND (7159) CONSTRUCTION CORPORATION	LOS ANGELES	545375	10-13-94	7109, 7113, 7114, 7115 7116, 7121
TAYLOR AND 3 CONSTRUCTION CO.	LA SELVA BEACH	615699	11-12-94	7121.5
THE BEAVER CONCRETE CUTTING & BREAKING	LAGUNA HILLS	625980	1-3-95	7090.1
TOTAL MAINTENANCE AND CONSTRUCTION TOTAL ROOFING INC	RANCHO CORDOVA	526241	11-12-95	
	ROSEVILLE	633576	11-12-95	7098
TWO HORNS ROOFING	ANAHEIM	582310	1-12-95	7090.1
V P PLUMBING	N. HOLLYWOOD	623237	12-23-94	7090.1
VALENZUELA ISAIAS	LA MIRADA	373990	11-29-94	7090.1
VALLEZ JACK J	UPLAND	372942	11-15-94	7090.1
VANCE A FOSTER	ELK GROVE	622908	11-12-94	498, 7112, 7121
WEIR JAMES J JR DBA THE MIRROR COMPANY	SAN DIEGO	594830	1-3-95	7090.1
WHIDDEN HENRY W	SANTA BARBARA	511258	1-29-95	7090.1
WHITE HOUND CONSTRUCTION	PETALUMA	499839	11-30-94	7107, 7113, 7116, 7117.5A, 7110 (1689.7), 7115 (7030, 7030.5, 7083, 7159), 7097, 7098, 7121.5
WITHERS JOHN & COMPANY	SACRAMENTO	607877	1-26-95	7090.1
YATES CONSTRUCTION	MANHATTAN BEACH	327377	1-12-95	7090.1
YOSEMITE HEATING AND AIR CONDITIONING CO	FRESNO	581986	1-23-95	7090.1

Report (cont. from page 1)

How? Check your pocket identification card to see when your license expires. You can begin getting your paperwork together even before CSLB notification that your renewal is due (typically 60 days prior to expiration), such as the bond and workers' compensation certification. Be sure that the workers' compensation renewal certification is the original copy, has the correct name of your firm, and has the correct name of the insurance company, which must be certified to operate in California.

When all of the paperwork is properly filled out and included with your renewal application, enclose the proper fee and put it in the mail. It's important to be as careful as possible and to follow all of these steps, as incomplete documents will be returned and you will risk a chance of being without your license from the expiration date until all paperwork has been received and processed by the CSLB.

Once the application is received, it is reviewed by a CSLB technician. In addition to workers' compensation and the contractor's bond, a number of other items are reviewed that may affect relicensing. As applicable, these may include any change in name, business structure and address; judgments; judgment and/or disciplinary bond status; suspensions; revocations; unpaid civil penalties, restitution, and unpaid child support payments, among other items.

Once the application is reviewed and found to be "clean" (meaning that it meets all the requirements), it will be accepted, the fee will be deposited, the Automated Phone Response System will be updated, and arrangements for the new plastic identification card will be made. If the application doesn't meet all the requirements, all the documents along with the fee are returned to the applicant for correction.

The timing for this process varies based on total renewal workloads. Typically, a clean renewal application will take one to four weeks after receipt to acceptance, with an additional six weeks for the pocket ID card to be completed.

If the license is processed before the expiration date, exclusive of the ID card, there is no break in service. On the other hand, if that doesn't happen, there is a period of nonlicensure. If it's determined that the Board has been unable to process the renewal in a timely manner, the break in licensure will not appear on the record. But if it's determined that the application was not filed in time to complete the process — because of procrastination and/or needed corrections — a break in licensure will be recorded on the record.

Realizing the critical importance of a timely renewal, the Board is constantly striving to improve the time needed to complete the process. For example, the pocket ID card is

processed by an outside vendor and presently takes six weeks. We are trying to reduce this time. Since the ID card is a critical and necessary part of the renewal process, sufficient time should be scheduled to permit the receipt of the card before expiration occurs. Some building departments will not issue a permit without a valid plastic ID card. Also, you may want to provide license identification for your employees by issuing them letters of introduction and certified copies of both sides of the plastic ID card.

In conclusion, allow PLENTY of time for license renewal, make sure your renewal papers are in order, and send them in EARLY. I RECOMMEND that you respond as soon as you receive your renewal notice. Even though it is a goal of the CSLB to improve the renewal process and reduce processing time, play it SAFE and send in your fully executed documents well in advance.

As Ed McMahon says, "What are you waiting for? Send it in!"

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CSLB CALENDAR

- April 19: Contractor Education and Classification and Regulation Task Forces, Sacramento
- April 20-21: Board meeting, CSLB headquarters, Sacramento
- June 8-9: Committee meetings, Oakland
- July 20-21: Board meeting, Orange County

